

151112 Council Update

Airport Concessions

- FY15 revenues and sales exceeded budgeted projections by over 50%
 - The initial revenue amount established in the FY'15 budget for the food and beverage concession was \$300,000. The total revenue collected thru September 30, 2015 was actually \$454,815. Therefore we collected \$154,815 more than we budgeted to collect.
 - The gross sales for OHM for FY'15 were \$3,333,223.47, as compared to gross food and beverage sales of \$2,430,261 in FY'14 when the operation was split between Varonas and OHM for the year, and as compared to gross sales of \$2,412,591.35 for FY'13 when Varonas operated the concession.
 - In August 2015, a budget resolution was performed, adjusting various lines in order to balance the Airport's overall budget, and the food and beverage line was one of those adjusted because overall Airport revenues were coming in greater than forecast. For the November 2015 budget resolution, lines are again being adjusted, and with respect to the food and beverage revenue line, the amount is being adjusted to match the actual revenue received.
- Level of service exceeded our expectations (quality of food & beverages – based on customer feedback)

Uber

- Four-month interim agreement is now in effect (expires March 11, 2016)
- Pick-up and drop-off service is now available at the south end of the terminal under the blue awning (just before the terminal)

M/WBE program

- Businesses have started to submit certification applications.
- Purchasing staff members are contacting local businesses throughout Pensacola's regional area (Escambia, Santa Rosa, Okaloosa and Walton) who are currently certified in the State M/WBE program and encouraging them to apply for local certification.
- A workshop for members of the Gulf Coast African American Chamber of Commerce is tentatively scheduled for January.

Tech Resources

- Steve Smith will retire on December 16
- Vendors are approaching the City with proposals for small cell technology and/or WiFi in the downtown corridor
 - Savannah, GA is often cited as an example of current best practices
 - We may benefit from revising our land development code to accommodate this emerging technology

Constituent Services

- Pardon Our Dust information site is now active; intent is to provide information about construction around the City.
- The information is not limited to City projects. If it's not a City project users can click on the link associated with the project and find out who to contact for more information.
- Road resurfacing projects have encountered delays; work on 12th Ave will not commence until after Thanksgiving at the earliest.

Weekly & Monthly Radio Shows

- Reminder that the Mayor is doing a weekly interview with NewsRadio 1620 on Wednesdays at 7:30am
- The Parks and Recreation department is doing a monthly show on 1620 to discuss what's happening in in our parks and community centers. This month's show is tomorrow at 9:00 am.
- Links to the podcasts are sent out through our social media sites.

Parks and Recreation

- Vickrey Center re-opens next Monday, November 16
- Community Centers will be closed 21-23 December for cleaning
 - Vickrey will remain open during that time

BootsUp Partnership

- City will partner with the national organization to aid military veterans as they transition from military to civilian careers