

Monthly Financial Review



October, 2018





Revenues

October, 2018

- **General Fund**

- Zero Months Collected

- **Franchise Fee & Public Service Tax** **N/A**
 - **Half-Cent Sales Tax** **N/A**
 - **Communication Services Tax** **N/A**

- One Month Collected

- **Municipal Revenue Sharing** **+ 1.88%**





Other Funds

October, 2018

- **Local Option Sales Tax** **N/A**
- **Local Option Gas Tax** **N/A**
- **Tree Planting Trust Fund** **\$391,413**
- **Housing Initiatives Fund**
 - City **\$146,518**
 - CRA **\$440,489**





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Contract Renewals/Extensions

•**Duggins Carpet Care Inc. dba Duggins Svcs**

- Epoxy Terrazzo Floor Maintenance Services - Airport
- SBE – No
- Purchase Method – Year 3 of 3 year contract ITB #16-008
- \$38,694
- Budgeted – Yes

•**Enmon Enterprizes, LLc dba Jani-King of Pensacola**

- Janitorial Services for 6 months - Airport
- SBE – No
- Purchase Method – Year 3 of 3 year contract ITB# 16-016
- \$302,488
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Contract Renewals/Extensions

•**Granicus, Inc.**

- Granicus Legistar Maintenance Renewal - Police
- SBE – No
- Purchase Method – Single Quotation
- \$35,028
- Budgeted – Yes

•**Intervista Consulting, Inc.**

- Air Service Consulting - Airport
- SBE – No
- Purchase Method – Year 3 of 5 year contract
- \$105,462
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

Contract Renewals/Extensions

•Ken Griffin Landscape Contractors, Inc.

- Landscape & Irrigation System Maintenance For PNS, Terminal Area and Rental Car Service Facility - Airport
- SBE – Yes
- Purchase Method – Year 2 of 3 year contract ITB# 17-013
- \$260,471
- Budgeted – Yes

•Motorola Solution, Inc.

- Motorola Maintenance Renewal – Technology Resources
- SBE – No
- Purchase Method – Year 2 of 5 year contract
- \$125,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Contract Renewals/Extensions

•**Ray, Jr. Louis F**

- Legal Services: Special Magistrate – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Year 2 of 2 year contract
- \$35,000
- Budgeted – Yes

•**Siemens Industry, Inc.**

- Technical Support Program (TSP) for HVAC - Airport
- SBE – No
- Purchase Method – Year 3 of 3 year contract
- \$57,211
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Contract Renewals/Extensions

•**SmartCOP, Inc. dba CTS America**

- SmartCOP Annual Maintenance Renewal – Police
- SBE – No
- Purchase Method – Single Quotation
- \$50,568
- Budgeted – Yes

•**Tyler Technologies, Inc.**

- Annual Support Renewal for Eden – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$157,025
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Quotations & Direct Negotiations

•Big Orange Enterprise, LLC dba Escape Landscaping and Lawn Care

- Landscaping & irrigation Services / Spanish Trail - Airport
- SBE – Yes
- Purchase Method – Quotation
- \$28,750
- Budgeted – Yes

•Big Orange Enterprise, LLC dba Escape Landscaping and Lawn Care

- Landscaping & irrigation Services / Langley Avenue - Airport
- SBE – Yes
- Purchase Method – Quotation
- \$28,250
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/17 – 10/31/17

•Quotations & Direct Negotiations

•Davis Roofing & Sheetmetal, LLC

- Preventative Maintenance Program - Airport
- SBE – No
- Purchase Method – Sole Source
- \$172,615
- Budgeted – Yes

•Equipment Controls Co., Inc.

- Residential Natural Gas Meter & Remotes – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$572,460
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/17 – 10/31/17

•Quotations & Direct Negotiations

•Michael G Moroney & Associates

- Airport Consulting Services for FY2019 - Airport
- SBE – No
- Purchase Method – Direct Negotiation
- \$198,500
- Budgeted – Yes

•Olameter DPG, LLC

- Line Locating Services for Natural Gas Distribution System – Pensacola Energy
- SBE – No
- Purchase Method – Continuing contract services under Amendment NO. 1 of RFP 16-015
- \$425,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Quotations & Direct Negotiations

•Pensacola Bay Pilots, Inc.

- Harbor Pilot Retainer - Port
- SBE – No
- Purchase Method – Direct Negotiation
- \$50,000
- Budgeted – Yes

•Schindler Elevator Corp

- Elevator & Escalator Maintenance – Airport
- SBE – No
- Purchase Method – Quotations
- \$26,541
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Quotations & Direct Negotiations

•Security Engineering of Pensacola

- Lenel Server, Software Upgrades, & 3 years Server Warranty - Airport
- SBE – No
- Purchase Method – Quotation
- \$29,733
- Budgeted – Yes

•Thompson Tractor Company, Inc.

- Stand-Up Counterbalance Forklift – Pensacola Energy
- SBE – No
- Purchase Method – Quotation
- \$38,162
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•Quotations & Direct Negotiations

•Thompson Tractor Company, Inc.

- Backhoe with Hydraulic Hammer, Multiuse Front Bucket & Expendable Rear Boom – Public Works
- SBE – No
- Purchase Method – Quotation
- \$121,252
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

State, Federal or Other Buying Contracts

•Action Truck Center, Inc.

- 16 Yd Dump Truck – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Sourcewell (Formally NJPA)
contract # 081716
- \$126,291
- Budgeted – Yes

•Beard Equipment Company

- Mini Excavators – Pensacola Energy
- SBE – No
- Purchase Method – Sourcewell (Formally NJPA)
contract # 081716
- \$62,442
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•State, Federal or Other Buying Contracts

•**Bozard Ford Company**

- Two (2) Knuckleboom Loaders – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Florida Sheriff's Association Contract #FSA18-VEL26.0
- \$255,622
- Budgeted – Yes

•**Duval Ford, LLC**

- Pensacola Energy - Bi-Fuel CNG Pickup Trucks – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Florida Sheriff's Association Contract #FSA18-VEH16.0
- \$165,115
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•State, Federal or Other Buying Contracts

•Garber Chevrolet

- Fire Dept. Replacement Vehicle - Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Florida Sheriff's Association Contract
#FSA18-VEL26.0
- \$84,547
- Budgeted – Yes

•Garber Chevrolet

- Parks & Rec/Engineering Pickup Trucks - Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Florida Sheriff's Association Contract
#FSA18-VEL26.0
- \$156,674
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•State, Federal or Other Buying Contracts

•Playcore Wisconsin Inc. dba GameTime

- Parker Circle Play Structure – Parks & Recreation
- SBE – No
- Purchase Method – U.S. Communities contract# 2017001134
- \$70,742
- Budgeted – Yes

•Playcore Wisconsin Inc. dba GameTime

- Legion Field Play Structure – Parks & Recreation
- SBE – No
- Purchase Method – U.S. Communities contract# 2017001134
- \$244,612
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/18 – 10/31/18

•State, Federal or Other Buying Contracts

•Toter, Inc.

- Residential Garbage Cans – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – National IPA contract# 171717
- \$74,591
- Budgeted – Yes



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