

# Monthly Financial Review



**January, 2018**





# Revenues

## January, 2018

- **General Fund**
  - Three Months Collected
    - **Franchise Fee & Public Service Tax** + **3.90%**
    - **Half-Cent Sales Tax** + **9.33%**
    - **Communication Services Tax** + **4.47%**
  - Four Months Collected
    - **Municipal Revenue Sharing** + **2.05%**





# Other Funds

## January, 2018

- **Local Option Sales Tax** + 9.71%
- **Local Option Gas Tax** - 0.42%
- Tree Planting Trust Fund \$387,002
- Housing Initiatives Fund
  - City \$124,785
  - CRA \$440,000





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## • Formal Bids/RFQs

### • **Olameter DPG, LLC**

- Natural Gas Distribution System Leak Survey – Pensacola Energy
- SBE – No
- Purchase Method – Year 1 of 3 year (RFP 18-001)
- \$154,198
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •Contract Renewals/Extensions

### •**Elite Line Services, Inc.**

- Maintenance & Operation of Baggage Handling System and Passenger Loading Bridges – Pensacola International Airport
- SBE – No
- Purchase Method – Year 2 of 3 year contract (RFP 16-042)
- \$583,447
- Budgeted – Yes

### •**Formmaker Software, Inc.**

- Utility Billing Services – Pensacola Energy
- SBE – No
- Purchase Method – Year 3 of 3 year contract (ITB #15-037)
- \$360,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## **•Quotations & Direct Negotiations**

### **•Sensit Technologies, LLC**

- Leak Detection Equipment – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$57,144
- Budgeted – Yes

### **•Federal Eastern International**

- Active Shooter Response Kit – Pensacola Police Department
- SBE – No
- Purchase Method – Sole Source
- \$63,454
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •Quotations & Direct Negotiations

### •Elster American Meter

- Commercial Gas Meters – Elster American AL-800 – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$48,654
- Budgeted – Yes

### •Elster American Meter

- Commercial Gas Meters – Elster American AL-1000 – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$52,796
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •Quotations & Direct Negotiations

### •Devtech Sales, Inc.

- Prefabricated Meter Sets – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$42,501
- Budgeted – Yes

### •Devtech Sales, Inc.

- Rotary Meters: Honeywell/RABO 5.5M – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$32,220
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •Quotations & Direct Negotiations

### •Devtech Sales, Inc.

- Rotary Meters: Honeywell/RABO 3.5M – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$35,125
- Budgeted – Yes

### •Alabama Contract Sales, Inc.

- Montreal Seats & Cupholders for Maritime Stadium – Public Works
- SBE – No
- Purchase Method – Sole Source
- \$41,223
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •Quotations & Direct Negotiations

### •Dana Safety Supply, Inc.

- Police Riot Gear – Pensacola Police Department
- SBE – No
- Purchase Method – Quote
- \$57,533
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## **•State, Federal or Other Buying Contracts**

### **•PC Specialists, Inc. dba TIG**

- Poweredge R640 ESX Host Servers – Technology Resources
- SBE – No
- Purchase Method – State Contract #43211500-WSCA-15-ACS
- \$41,570
- Budgeted – Yes

### **•CDW Government**

- Microsoft Licenses – Technology Resources
- SBE – No
- Purchase Method – State Contract # 43230000-NASPO-16-ACS-SVAR
- \$229,807
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## **•State, Federal or Other Buying Contracts**

### **•Dana Safety Supply, Inc.**

- 2018 Vehicle Outfit – Pensacola Police Department
- SBE – No
- Purchase Method – Tampa Contract #2017-975
- \$352,678
- Budgeted – Yes

### **•Action Truck Center, Inc.**

- Dump Truck - Garage
- SBE – No
- Purchase Method – NJPA(National Cooperative Contract)
- \$121,607
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 01/01/18 – 01/31/18

## •State, Federal or Other Buying Contracts

### •Wesco Distribution, Inc.

- New LED Light Fixtures for 4<sup>th</sup> Floor – Pensacola International Airport Parking Garage
- SBE – No
- Purchase Method – NPP Contract #274647
- \$35,100
- Budgeted – Yes



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