

# Monthly Financial Review



**November, 2013**





# Revenues

## November, 2013

- **General Fund**

- One Month Collected

- **Franchise Fee & Public Service Tax** + **2.02%**
- **Half-Cent Sales Tax** - **0.07%**
- **Communication Services Tax** - **5.77%**

- Two Months Collected

- **Municipal Revenue Sharing** + **0.70%**





# Other Funds

## November, 2013

- **Local Option Sales Tax** + **4.90%**
- **Local Option Gasoline Tax** +**10.87%**
- Tree Planting Trust Fund \$658,543.48
- Park Purchases Trust Fund \$441.59
- Econ Devel Trust Fund \$1,014,548.84





# Issues

- Pensions
- Fire Union Agreement
- Sequester Impact





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## • Formal Bids/RFQ

### • **Schindler Elevator Company**

- Airport Elevator & Escalator Maintenance
- SBE – No
- Purchase Method – Bid #11-019 (5 Year Contract)
- \$30,125
- Budgeted – Yes

### • **Keeclean Management**

- Airport Janitorial Services
- SBE – No
- Purchase Method – Bid #13-020
- \$402,588
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## • Formal Bids/RFQ

### • **Miller Pipeline, LLC**

- Natural Gas Pipeline Construction
- SBE – No
- Purchase Method – Bid #13-009 (Work Order Based on Unit Pricing As Approved By City Council)
- \$82,700
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Contract Renewals/Extensions

### •**Waterfront Property Services**

- Year 4 – Stormwater Sediment Cleaning Services
- SBE – No
- Purchase Method – One Year Contract Renewal
- \$198,504
- Budgeted – Yes

### •**Yamaha Motor Corporation**

- Year 3 – Golf Cart Fleet Lease
- SBE – No
- Purchase Method – Year 3 of 4 Year Lease Agreement
- \$46,920
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Contract Renewals/Extensions

### •**Black & Veatch**

- Pensacola Energy Annual Report Preparation
- SBE – No
- Purchase Method – Two Year Extension Option
- \$38,000
- Budgeted – Yes

### •**Infosend, Inc.**

- Year 3 – Supply and Distribution of Utility Bills
- SBE – No
- Purchase Method – Year 3 of 3 Year Contract
- \$305,000
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## **Contract Renewals/Extensions**

### **• Intervista Consulting, LLC**

- Year 3 – Air Service Development Consulting Services
- SBE – No
- Purchase Method – Year 3 – Air Service Development Consulting Service
- \$100,003
- Budgeted – Yes

### **• Sonny Callahan & Associates**

- Year - Airport Consulting Services
- SBE – No
- Purchase Method – Year 2 of 2 Year Renewal
- \$48,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Contract Renewals/Extensions

### •Siemens Industry

- Technical Support for Airport HVAC System
- SBE – No
- Purchase Method – Year 8 of 10 Year Technical Support Agreement
- \$49,350
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## **Contract Renewals/Extensions**

### **•William Wells**

- Legal Services/Consultation for Code Enforcement Board
- SBE – Yes
- Purchase Method – Contract Renewal
- \$42,000
- Budgeted – Yes

### **•Dell Financial Services**

- Computer Network Infrastructure Lease
- SBE – No
- Purchase Method – Year 2 of 5 Year Lease
- \$36,186
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Quotations & Direct Negotiations

### •VB Hill, LLC

- Toledo Square and Bayview Dog Park Improvements
- SBE – Yes
- Purchase Method – Quotations
- \$57,379
- Budgeted - Yes

### •S. J. Patterson Company

- Installation of Fittings on Natural Gas Pipeline
- SBE – No
- Purchase Method – Sole Source Quotation
- \$55,421
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Quotations & Direct Negotiations

### •Fitness Master

- Woodland Heights Resource Center Fitness Equipment
- SBE – No
- Purchase Method – Single Quotation To Have Equipment Covered Under Maintenance Contract
- \$25,798
- Budgeted - Yes

### •Intent Digital LLC

- Votelynx Meeting System for Council Chambers
- SBE – No
- Purchase Method – Quotations
- \$27,360
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •Quotations & Direct Negotiations

### •Southern Light

- Dark Fiber Maintenance Monthly Services
- SBE – No
- Purchase Method – Single Quotation From Fiber Optic Ring Provider For The City
- \$68,271
- Budgeted – Yes

### •Smartcop, Inc.

- Annual Maintenance/Renewal CAD/RMS
- SBE – No
- Purchase Method – Direct Quotation
- \$42,500
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## **State, Federal or Other Buying Contracts**

### **•Garber Chevrolet**

- Ten Marked Police Tahoes
- SBE – No
- Purchase Method – State of Florida Contract
- \$276,147
- Budgeted – Yes

### **•Hub City Ford**

- Five Ford F-150 Pickup Trucks
- SBE – No
- Purchase Method – State of Florida Contract
- \$158,414
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •State, Federal or Other Buying Contracts

### •Hub City Ford

- One Medium Duty CNG Powered Utility Truck
- SBE – No
- Purchase Method – State of Florida Contract
- \$50,439
- Budgeted – Yes

### •Hub City Ford

- One 15 Passenger Van and One Compact Utility Vehicle
- SBE – No
- Purchase Method – State of Florida Contract
- \$44,245
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## •State, Federal or Other Buying Contracts

### •Trane US, Inc.

- Field Service Center Bldg. HVAC System Replacement
- SBE – No
- Purchase Method – GSA Contract
- \$79,290
- Budgeted – Yes

### •Playcore Wisconsin Inc.

- William McNeely Sr. Park Play Structure
- SBE – No
- Purchase Method – US Communities Contract
- \$37,775
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/13 – 11/30/13

## **•State, Federal or Other Buying Contracts**

### **•Trane US, Inc.**

- Saenger Theatre HVAC Equipment for Lobby
- SBE – No
- Purchase Method – GSA Contract
- \$29,504
- Budgeted – Yes



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