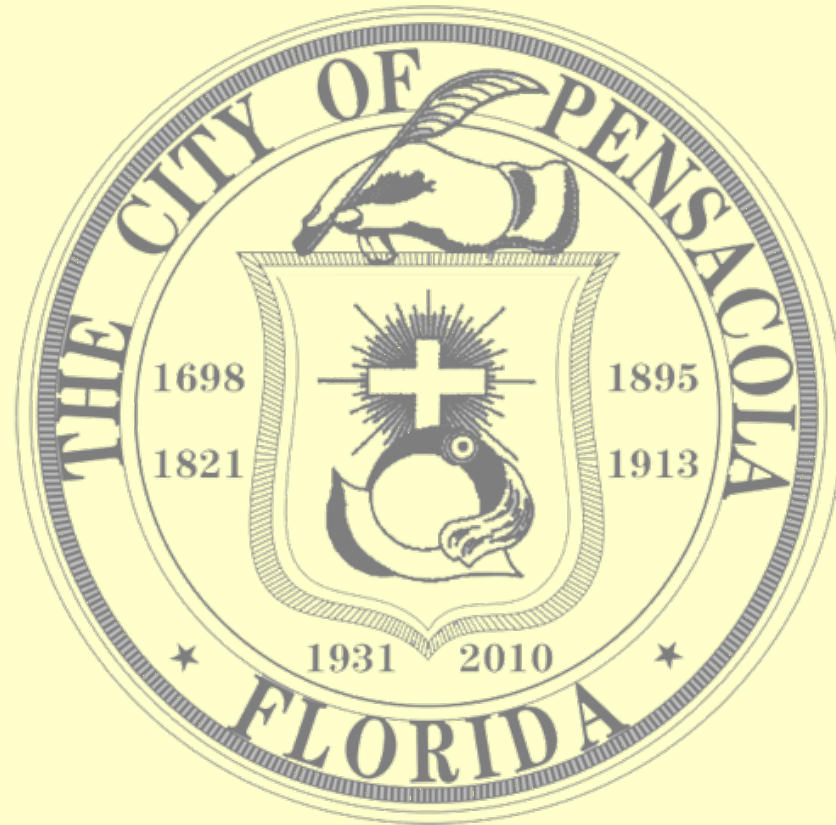
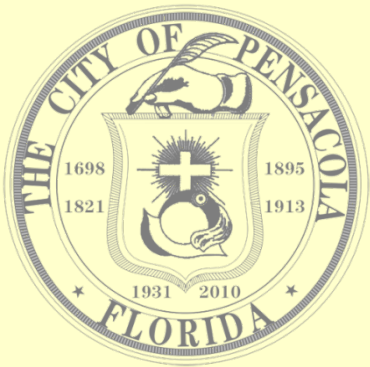


# Monthly Financial Review



**February, 2012**



# General Fund

## February, 2012

- Revenues

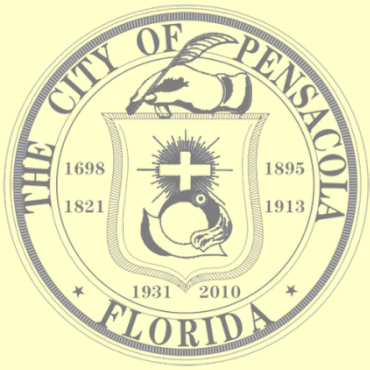
- Four Months Collected

- Franchise Fee & Public Service Tax -12.84%
    - Half-Cent Sales Tax - 5.59%
    - Communication Services Tax - 4.19%

- Five Months Collected

- Municipal Revenue Sharing + 1.27%

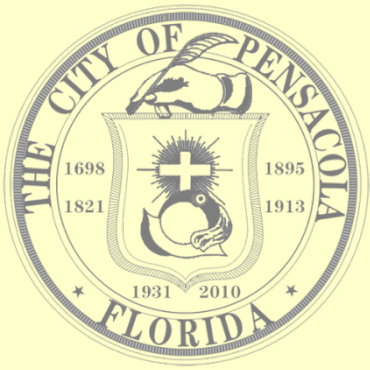
- Expenditure Savings



# Other Funds

## February, 2012

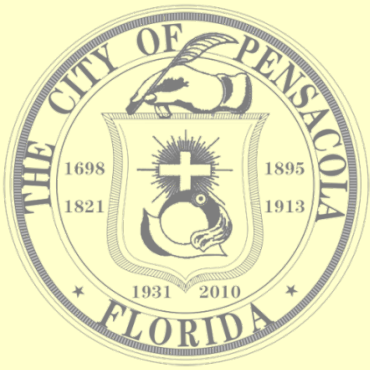
- Local Option Sales Tax -3.44%
- Local Option Gasoline Tax -7.00%
- Tree Planting Trust Fund \$681,327
- Park Purchases Trust Fund \$38,068
- Energy Services of Pensacola



# Issues

- Pensions

- Actuary Reports As of 9/30/11 Not Approved
  - City Contribution Would Increase Over Current Funding Level By \$2.6 Million
  - Unfunded Actuarial Accrued Liability Increase Would Have Been \$37.5 Million



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

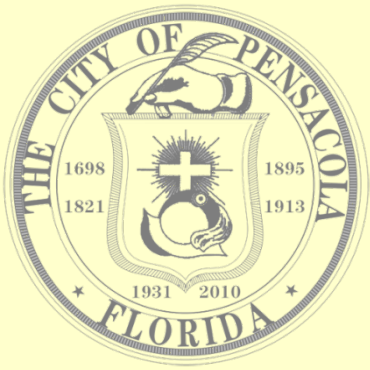
## •Formal Bids/RFQ

### •**Once Source Lawn Service**

- Stormwater Pond Landscape Maintenance
- SBE – Yes
- Purchase Method – ITB #12-007
- \$49,363
- Budgeted - Yes

### •**Perdido Grading & Paving**

- Construction of Armstrong Park Tennis Courts
- SBE – Yes
- Purchase Method – ITB #11-028
- \$65,000
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

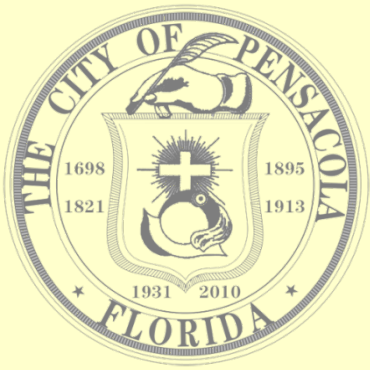
## •Formal Bids/RFQ

### •**Equipment Controls Co., Inc.**

- Three Year Supply of Residential Gas Meters
- SBE – No
- Purchase Method – ITB #11-010
- \$29,405
- Budgeted - Yes

### •Contract Renewals/Extensions

- None



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

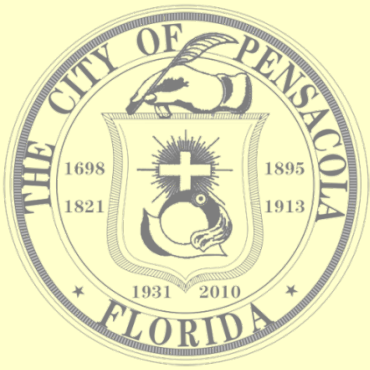
## **•Quotations & Direct Negotiations**

### **•The Fiorentino Group, LLC**

- State of Florida Lobbying Services & Advocacy
- SBE – No
- Purchase Method –RFQ/Direct Negotiation
- \$90,000
- Budgeted - Yes

### **•The American Continental Group**

- Federal Lobbying Services & Advocacy
- SBE – No
- Purchase Method –RFQ/Direct Negotiation
- \$90,000
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

## **•Quotations & Direct Negotiations**

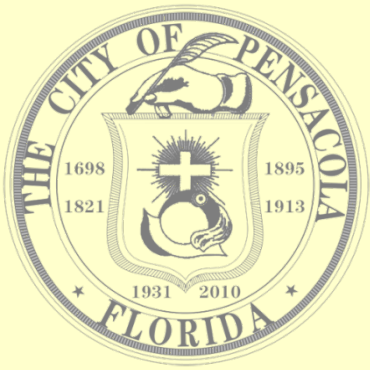
### **•Coastal Machinery Co.**

- Ball Field Tractor with Power Rake
- SBE – No
- Purchase Method –Quotations
- \$40,082
- Budgeted - Yes

### **•Gulf Power Company**

- Relocation of Power Switch
- SBE – No
- Purchase Method –Single Quotation
- \$31,910
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

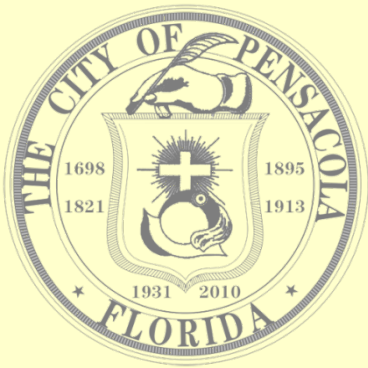
## **•Quotations & Direct Negotiations**

### **•Jerry Pate Golf Design**

- Owner's Representative for Main St. Project
- SBE – Yes
- Purchase Method –Quotations
- \$56,000
- Budgeted - Yes

### **•All Pro Sound**

- A/V Equipment Purchase & Installation – Downtown Library
- SBE – No
- Purchase Method –Quotations
- \$31,910
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

## •Quotations & Direct Negotiations

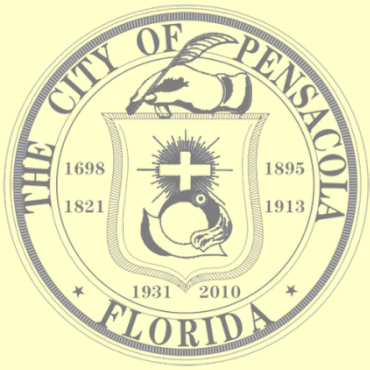
### •Morphotrak, Inc.

- Purchase of Latent Print Station & Printer
- SBE – No
- Purchase Method –Single Quote (Only One FDLE Approved)
- \$72,095
- Budgeted - Yes

## •State, Federal or Other Buying Contracts

### •Chastang Enterprises

- Five (5) CNG Truck Chassis
- SBE – No
- Purchase Method – Houston-Galveston Area Council Contract
- \$693,000
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/12 – 02/29/12

## •State, Federal or Other Buying Contracts

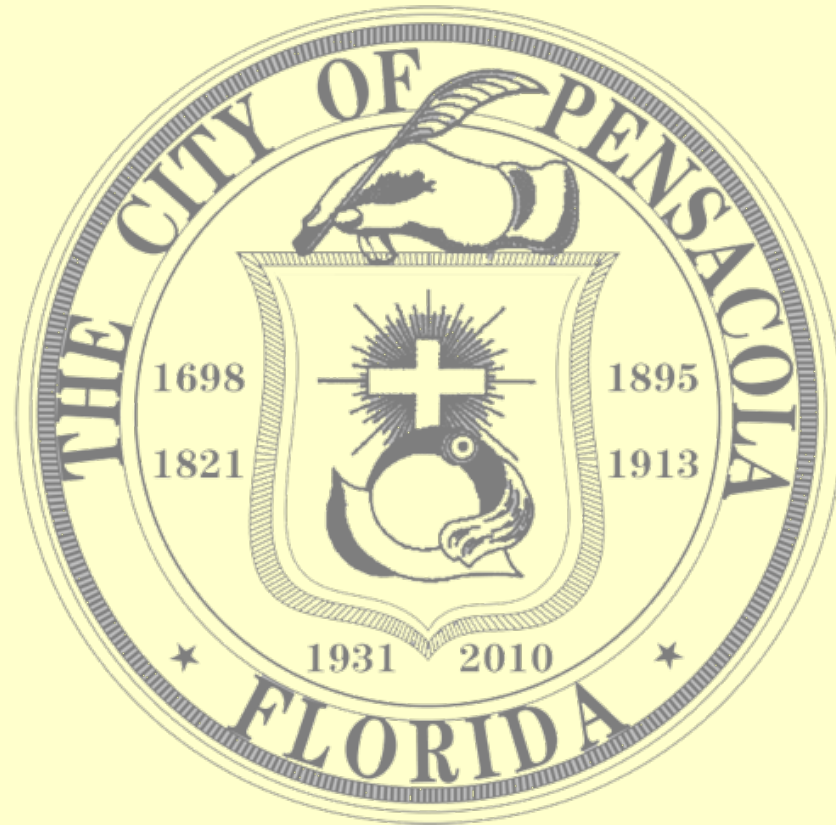
### •McNeilus Financial, Inc.

- Five (5) McNeilus 2247 Refuse Truck Bodies
- SBE – No
- Purchase Method – State of Florida Contract
- \$579,855
- Budgeted - Yes

# FY 2013 BUDGET CALENDAR

- June 11 – Proposed Budget Distributed to City Council & Available for Public & media
- July 1 – Property Appraiser Certifies Property Valuation
- July 19 – Council Approves TRIM Notice
- July 23 – 25 – City Council Workshop On Budget
- September 5 – First Public Hearing
- September 12 – Final Public Hearing

# Monthly Financial Review



**February, 2012**