

# Monthly Financial Review



**October, 2019**





# Revenues

## October, 2019

- **General Fund**

- Zero Months Collected

- **Franchise Fee & Public Service Tax** N/A
    - **Half-Cent Sales Tax** N/A
    - **Communication Services Tax** N/A

- One Month Collected

- **Municipal Revenue Sharing** + **2.33%**





# Other Funds

## October, 2019

- **Local Option Sales Tax** **N/A**
- **Local Option Gas Tax** **N/A**
- **Tree Planting Trust Fund** **\$495,450**
- **Housing Initiatives Fund**
  - City **\$51,761**
  - CRA **\$449,309**





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Contract Renewals/Extensions

### •**Black & Veatch Holding dba Black & Veatch Mgmt. Consulting**

- Consulting Svcs for Natural Gas System – Pensacola Energy
- SBE – No
- Purchase Method – Year 2 of 3 year contract RFQ #18-030
- \$107,000
- Budgeted – Yes

### •**Granicus, Inc.**

- Granicus/Legistar Renewal 10/1/19-09/30/20 – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$37,479
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Contract Renewals/Extensions

### •**Ray, Jr. Louis F**

- Legal Services: Special Magistrate – Sanitation/Fleet Management
- SBE – No
- Purchase Method – Year 3 of 3 Year Contract
- \$35,000
- Budgeted – Yes

### •**Siemen Industry, Inc.**

- Technical Support Program (TSP) Renewal - Airport
- SBE – Yes
- Purchase Method – Single Quotation
- \$58,927
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Contract Renewals/Extensions

### •**SmartCop, Inc. dba CTA America**

- SmartCop Annual Maintenance Renewal 10/1/19-9/30/20 – Police
- SBE – No
- Purchase Method – Single Quotation
- \$51,456
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •Ballard Partners, Inc.

- Strategic Consulting & Advocacy Svcs (Florida) – Mayor’s Office
- SBE – No
- Purchase Method – Direct Negotiations
- \$72,000
- Budgeted – Yes

### •Ballard Partners, Inc.

- Strategic Consulting & Advocacy Svcs (Federal) – Mayor’s Office
- SBE – No
- Purchase Method – Direct Negotiations
- \$96,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •Consolidated Pipe & Supply

- Warehouse: Polyethylene(PE) Pipe & Fitting – Pensacola Energy
- SBE – No
- Purchase Method – Continuing Contract ITB 19-031 1 year contract
- \$25,288
- Budgeted – Yes

### •Consolidated Pipe & Supply

- Warehouse: Coiled Pipe – Pensacola Energy
- SBE – No
- Purchase Method – Continuing Contract ITB 19-031 1 year contract
- \$123,840
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •**Enmon Enterprise, LLC dba JaniKing of Pensacola**

- Terrazzo Floor Maintenance Services - Airport
- SBE – Yes
- Purchase Method – Quotations
- \$75,780
- Budgeted – Yes

### •**Equipment Control Co., Inc.**

- Automatic Meter Reading (AMR) Remotes/Smartpoints – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$48,950
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •Equipment Control Co., Inc.

- Residential Natural Gas Meters & AMR Remotes – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$589,610
- Budgeted – Yes

### •Equipment Control Co., Inc.

- Sensus AMI Annual RNI SAAS, Analytics & Base Station Maintenance – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$74,308
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •Mott MacDonald Florida

- Service Authorization # 50210054-004 for Langley, Ave Roundabout - Engineering
- SBE – No
- Purchase Method – Continuing Contract RFQ15-038
- \$39,928
- Budgeted – Yes

### •Pensacola Bay Pilots, Inc.

- Harbor Pilot Retainer – Port
- SBE – No
- Purchase Method – Direct Negotiation
- \$60,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •Quotations & Direct Negotiations

### •Sensit Technologies, LLC

- Capital Item#4: Truck Mounted Leak Detector – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$25,318
- Budgeted – Yes

### •Site and Utility, LLC

- 2019 Multi Intersection Drainage Improvement Phase 4 – Pensacola Energy
- SBE – Yes
- Purchase Method – Quotations
- \$88,900
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **•Quotations & Direct Negotiations**

### **•South Central Planning Development Commission**

- SCPDC's MyGovernmentOnline Permitting Software – Inspections
- SBE – No
- Purchase Method – Single Quotation
- \$51,600
- Budgeted – Yes

### **•Warren Equipment, Inc.**

- Aluminum Body Horizontal Ejector Trailer – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$82,400
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## •State, Federal or Other Buying Contracts

### •Bergkamp, Inc.

- 12 Yard Dump Truck Bed – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Sourcwell contract # 081716-VCE
- \$130,626
- Budgeted – Yes

### •Bergkamp, Inc.

- Replace #258 Asphalt Truck Bed – Pensacola Energy
- SBE – No
- Purchase Method – Sourcwell contract # 052417-BGK:FP5
- \$133,049
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **State, Federal or Other Buying Contracts**

### **•Bozard Ford Company**

- Five Light Duty Trucks – Sanitation/Code (2), Fire (1), Airport (1), Public Works (1)
- SBE – No
- Purchase Method – Florida Sheriff’s Association Contract #FSA19-VEL27.0
- \$157,706
- Budgeted – Yes

### **•CDW Government**

- Microsoft & Windows Additional Licenses – Technology Resources
- SBE – No
- Purchase Method – National IPA contract# 2018011-01
- \$42,399
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **•State, Federal or Other Buying Contracts**

### **•Garber Chevrolet**

- Chevrolet Tahoe Police Vehicles – Qty. 14 – Police Dept.
- SBE – No
- Purchase Method – Florida Sheriff’s Association Contract  
#FSA-19-VEL-27.0
- \$472,942
- Budgeted – Yes

### **•Playcore Wisconsin Inc. dba GameTime**

- Springdale Park Playground Equip. – Parks & Recreation
- SBE – No
- Purchase Method – U.S. Communities contract# 2017001134
- \$49,284
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **State, Federal or Other Buying Contracts**

### **•Playcore Wisconsin Inc. dba GameTime**

- Kiwanis Park Play Structure – Parks & Recreation
- SBE – No
- Purchase Method – U.S. Communities contract# 2017001134
- \$79,684
- Budgeted – Yes

### **•Toter, Inc.**

- Sandstone 64 Gal & Toter 96 Gal Universal/Nestable Carts (Dumpsters) – Sanitation
- SBE – No
- Purchase Method – NIPA contract# 171717
- \$61,278
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **State, Federal or Other Buying Contracts**

### **•Vermeer Southeast Sales and Services, Inc.**

- Capital#11:Digitrak Boring Locator – Pensacola Energy
- SBE – No
- Purchase Method – Sourcewell contract# 012418-VRM
- \$26,930
- Budgeted – Yes

### **•Vermeer Southeast Sales and Services, Inc.**

- Utility Loader w/ Grapple Bucket – Pensacola Energy
- SBE – No
- Purchase Method – Sourcewell contract# 062117-VRM
- \$37,570
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **State, Federal or Other Buying Contracts**

### **•Vermeer Southeast Sales and Services, Inc.**

- Capital#3: Utility Pothole Vacuum w/Trailer – Pensacola Energy
- SBE – No
- Purchase Method – Sourcewell contract# 012418-VRM
- \$58,053
- Budgeted – Yes

### **•Vermeer Southeast Sales and Services, Inc.**

- Stump Grinder SC802-74 HP – Parks & Recreation
- SBE – No
- Purchase Method – Sourcewell contract# 062117-VRM
- \$58,620
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 10/01/19 – 10/31/19

## **•State, Federal or Other Buying Contracts**

### **•Vermeer Southeast Sales and Services, Inc.**

- Capital#2:Direction Drilling Machine w/ Trailer – Pensacola Energy
- SBE – No
- Purchase Method – Sourcewell contract# 012418-VRM
- \$275,000
- Budgeted – Yes



# Monthly Financial Review



**October, 2019**

